

<b>ID</b>	SE05
<b>STATE ID</b>	
<b>Description</b>	<b>Passenger 6.2</b> MID-SIZE SEDAN, FOUR (4) DOOR. PASSENGER AND CARGO SPACE MUST BE 110 CU. FT. OR GREATER, BUT LESS THAN 120 CU. FT. FRONT WHEEL DRIVE ONLY. MUST BE E-85.
<b>Estimated Quantity</b>	11
<b>Delivery Location/details</b>	UNI-Cedar Falls, Dealer Delivered
<b>Pre-delivery Inspection Allowance (per vehicle)</b>	\$54.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>						
1 SPEED CONTROL - Factory standard	STD	\$0.00		\$0.00		\$0.00
2 MIRRORS - Interior: day - night - Exterior: left & right side	STD	\$0.00		\$0.00		\$0.00
3 AIR CONDITIONING - Standard factory package installed	STD	\$0.00		\$0.00		\$0.00
4 SEATING 5 Passenger - Standard, with cloth fabric upholstery	186	\$0.00		\$0.00		\$0.00
5 FLOOR COVERING - Carpeted passenger area color coordinated, carpet cargo area.	STD	\$0.00		\$0.00		\$0.00
6 GLASS - Windshield & all windows tinted	STD	\$0.00		\$0.00		\$0.00
7 REAR WINDOW DEFROSTER - Electric, heated wire type; factory installed	STD	\$0.00		\$0.00		\$0.00
8 RADIO - AM/FM with single CD/Clock. Factory installed with speakers.	585	\$0.00		\$0.00		\$0.00
9 MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.	STD	\$0.00		\$0.00		\$0.00
10 WIPERS - Intermittent windshield wipers, with washers	STD	\$0.00		\$0.00		\$0.00
11 12 Volt Power Point	STD	\$0.00		\$0.00		\$0.00
12 STEERING COLUMN - Tilt	STD	\$0.00		\$0.00		\$0.00
13 ENGINE - 6 cylinder, 2.7 liter minimum E85 fuel capability	992	\$0.00		\$0.00		\$0.00
14 TRANSMISSION - Automatic, 4 speed including overdrive	STD	\$0.00		\$0.00		\$0.00
15 BATTERY - Heavy duty _____ amp _____ cc	58 AMP	\$0.00		\$0.00		\$0.00
16 WHEEL COVERS- Standard	STD	\$0.00		\$0.00		\$0.00
17 TIRES - 4 each standard size radial. All season tread when standard. Standard production temporary spare.	STD	\$0.00		\$0.00		\$0.00
18 BRAKES- Power, disc front	STD	\$0.00		\$0.00		\$0.00
19 COOLANT SYSTEM- Coolant Recovery System	STD	\$0.00		\$0.00		\$0.00
20 STEERING- Power Steering	STD	\$0.00		\$0.00		\$0.00
21 HEADLIGHTS- Equipped with halogen headlights	STD	\$0.00		\$0.00		\$0.00
22 SEATBELTS- Front and rear shoulder/lap belts, lap belt for center seating.	STD	\$0.00		\$0.00		\$0.00
23 <b>Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line</b>	DELIVERY TO CEDAR FALLS	\$80.00		\$0.00		\$0.00
24 <b>Required Options (Pricing required for a complete Bid)</b>						
25 Power LH & RH mirrors	STD	\$0.00		\$0.00		\$0.00
26 6 passenger seating	41H	\$0.00		\$0.00		\$0.00
27 Engine Block Heater	STD	\$0.00		\$0.00		\$0.00
28 Remote Keyless Entry	STD	\$0.00		\$0.00		\$0.00
29 Two extra keys- four (4) total	2 KEYS	\$58.00		\$0.00		\$0.00
30 Front & Rear Floor Mats - Color Keyed	STD	\$0.00		\$0.00		\$0.00
31 Anti-lock Brake System	552	\$0.00		\$0.00		\$0.00
32 Power Windows and Locks	STD	\$0.00		\$0.00		\$0.00
33 Power Drivers Seat with Adjustable Lumbar Support	90F	\$0.00		\$0.00		\$0.00
34 Day time running lights, OEM only	942	\$0.00		\$0.00		\$0.00
35 <b>Options which may be required</b>						
36 Power LH & RH mirrors	STD					
37 Engine Heater, Block Type	41H	\$30.00				
38 Front bucket seats	186	\$109.00				
39 Remote Keyless Entry	STD					
40 6 passenger seating	STD					
41 Fabric upholstery treated to resist stains. OEM or dealer.	DEALER	\$150.00				
42 Two extra keys- four (4) total	2 KEYS	\$58.00				
43 Front and Rear, Color Keyed Floor Mats	STD					
44 Anti-Lock Brake System	552	\$522.00				
45 Power Windows and Locks	STD					
46 Power Drivers Seat with Adjustable Lumbar Support	90F	\$274.00				
47 Daylight Running Lights, OEM only	942					
48 Smokers package, cigarette lighter & ashtray. OEM only.	43C	\$0.00				
49 CD Player - delete	STD					
50 ENGINE-6 cylinder, 2.7 liter minimumNON-E-85compatible	3.0 EFI	\$0.00				
51 Traction Control	553 552	\$674.00				
52 Side Curtain Airbags	53P	\$1,014.00				
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54 <b>Vehicle Make:</b>		FORD				
55 <b>Vehicle Model:</b>		TAURUS				
56 <b>Vehicle Model Code:</b>		P53				
57 <b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>		0.00%				
58 <b>American Made (Yes/No):</b>		Yes				
59 <b>Exact Model Designation and Equipment Package:</b>		100A				
60 <b>EPA Highway (MPG):</b>						
61 <b>Base Price:</b>		\$19,384.35		\$0.00		\$0.00
62 <b>Required Option Price:</b>		\$138.00		\$0.00		\$0.00
63 <b>Fleet Incentive Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value.)		\$0.00		\$0.00		\$0.00
64 <b>Government Discount:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value.)		(\$6,800.00)		\$0.00		\$0.00
65 <b>Other Discounts:</b> (Note: Discounts are subtracted from the cost and should be entered as a negative value.)		(\$34.00)		\$0.00		\$0.00
66 <b>Final Price:</b>		\$12,688.35		\$0.00		\$0.00
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